



## Doosan and Huws Gray Building for the future



**Huws Gray, the largest independent builders' merchant in the Wales and the North West of England, began with a single branch in 1990 – and Doosan has been with them right from the start.**

Gwynedd Forklifts supplied the company with their first forklift and has continued to supply Doosan trucks to them for the last 25 years. Richard Singleton of Gwynedd Forklifts takes up the story: "We have seen Huws Gray grow from a single branch to the major business it is today. They have stuck with us as dealers, and with Doosan as their forklift of choice across those 25 years."

"Our most recent order for Huws Gray is for 25 Doosan D30 forklifts, a great favourite with builders' merchants, the last few of which will be delivered over the next few weeks", said Richard.



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Doosan trucks are renowned for their durability and their robust more metal than plastic construction, as well as their great fuel economy and long service intervals. This means a low total cost of ownership, and add in features such as oil-cooled disc brakes and it's easy to see why they are such a favourite.

So what do Huws Gray say? Mike Cholmondley comments: “Doosan forklifts are absolutely ideal for our needs, giving the simple, robust and reliable build quality we need.”

But as well as the right truck for the job at the right price it's also about service. “Gwynedd Forklifts is a family run business and the service they provide is second to none.

If we have a truck down they will immediately supply a replacement, which is vital to us. Everything isn't always about price – there are things you can't put a price on. They are a great team to work with and I am real believer in a face-to-face relationship, which has stood us in good stead as our businesses have grown together.”

The last word goes to Richard: “We have an excellent relationship with Huws Gray. They are good people to do business with and we look forward to serving them for many more years to come as they go from strength to strength.”

