

Case Study

NAP Steel

Case Study Heavy Forklifts – 6.0 to 25.0 ton

North America

A Doosan Customer Testimonial

“Our Doosan D160S-7 forklifts work hard moving heavy duty pipe and steel in a tough environment.”

*Brian Dent, Operations Manager
NAP Steel, Seattle, WA*

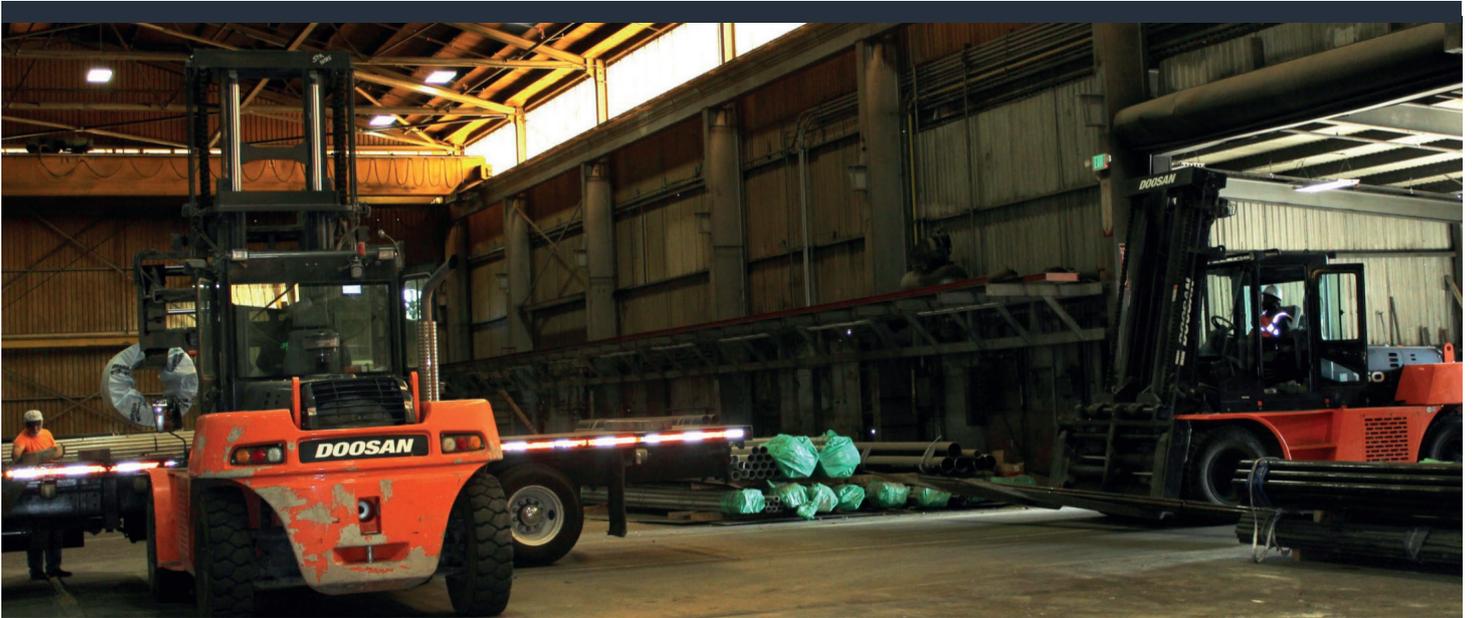


North American Pipe & Steel (NAP Steel) is a leading distributor of carbon steel pipes in the Pacific Northwest United States and Canada.

Since 1984, NAP Steel has been a preferred solution for steel pipe supply, offering structural tubing and pipe that is widely used in hand railing, machinery parts, agricultural equipment, and steel structures.

They are a top supplier of standard pipe, used as process piping, sprinkler pipes and machinery parts, as well as piling pipe, used inland and in marine construction for its high yield strength. NAP Steel is committed to providing the best customer service delivering value, reliability and quality every time.





NAP Steel's Seattle facility, located in Auburn, WA, requires durable and dependable equipment built to function continuously for 18 hours a day. The windy, Pacific climate makes for a tough work environment. For years, NAP Steel has relied upon Doosan forklifts for their durability, value and comfort. "We move a lot of pipe," says Brian Dent, Operations Manager at NAP Steel in Seattle, WA. He notes "The D160S-7 forklifts are comfortable to get into, with operator controls in a place that is easy to manipulate. They are a huge testament to manoeuvrability." Dent is a national forklift operator trainer, who is very impressed with the D160S-7's smooth mast head, power train and excellent visibility. In comparison to other forklift brands he has used in the past, Dent states that "Doosan D160S-7 forklifts aggressively meet their productivity goals and get piping and steel moved much more quickly and efficiently."

NAP Steel's Auburn location operates a fleet of D160S-7's and a D70S-7s that were ordered from MidCo Forklifts, a Doosan dealer located in Auburn, WA. MidCo Forklifts provided them with complete operator training and takes care of routine service and maintenance. "MidCo Forklifts is quick to respond to any issues and offers excellent service. Their service technicians are very personable and knowledgeable," notes Brian Dent.



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Our Doosan 16ton
forklifts are key
to exceptional
productivity.
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BRIAN DENT, OPERATIONS MANAGER
NAP STEEL, SEATTLE, WA